
How to Obtain a Real Estate License

Qualifications to become a real estate sales agent:

- Citizen of the United States or a lawfully admitted alien,
- 18 years of age or older
- Legal resident of Texas
- Meet TREC's qualifications for honesty, trustworthiness, and integrity

Requirements

1. Complete Your Qualifying Education

To be eligible to apply for a real estate Salesperson License, an individual must furnish the Texas Real Estate Commission (TREC) satisfactory evidence of successfully completing the following education:

- Principles of Real Estate I core real estate course (30-classroom hrs.)
- Principles of Real Estate II core real estate course (30-classroom hrs.)
- Law of Agency core real estate course (30-classroom hrs.)
- Law of Contracts core real estate course (30-classroom hrs.)
- Real Estate Finance core real estate course (30-classroom hrs.)
- Promulgated Contracts core real estate course (30-classroom hrs.)

Education course certificates must be submitted to TREC after applying online or with your paper application.

2. File Your Application

Apply Online

Submit your application and fee to become a Sales Agent using TREC's Online Licensing Services. You will have to create a username and password to use the Online Licensing Services. If you have registered online with TALCB or TREC in the past, that you can use the same username and password. You can log in to the Online Licensing Services at Texas Real Estate Commission's Online Licensing Service Page.

Apply by Mail

If you prefer, you can also apply for your Sales Agent license using the paper application. The may take longer to process and you will need to pay a paper filing fee. You can find the paper application on the TREC website at [Application for Inactive Real Estate Sales Agent License](#). If submitting your application by mail, **please note that an application received without the appropriate fees will be rejected and your check will be returned to you.**

Fees

The fees listed below are non-refundable and should be submitted with the application online or in one personal check, cashier's check, or a money order payable to the Texas Real Estate Commission if the application is mailed in. **Cash is not be accepted.**

Fee	Amount	Comment
Original Application	\$205.00	Required for all applicants
Background Check Fee	\$27.00	Due on initial applications and renewals if applicant has previously been fingerprinted for TREC
Real Estate Recovery Fee	\$10.00	Due on initial applications for a license
Paper Processing Fee	\$20.00	Required for any application submitted by mail that is available online

Note:

State law prohibits the renewal of a license if a licensee has defaulted on a student loan guaranteed by Texas Guaranteed Student Loan Corporation (TG) unless the licensee has entered into a repayment agreement with TG. You must contact TG before filing this application if you have defaulted on a student loan. An application or renewal may be rejected if this agency has received information from TG that the applicant has defaulted on a student loan. The Texas Guaranteed Student Loan Corporation can be contacted at:

**P.O. Box 83100
Round Rock, Texas 78683-3100
Telephone: (800) 252-9743**

3. Get Your Fingerprints Taken and Pass Your Background Check

Any person applying for or renewing a salesperson license must provide their fingerprints for a criminal history check. To schedule your appointment for fingerprinting, go to <https://www.trec.texas.gov/fingerprint-requirements> and follow the instructions. If you have previously submitted fingerprints for a TALCB or TREC, you do not have to submit fingerprints again. A \$37.00 fee needs to be paid to Morpho Trust in order to get fingerprinted.

Note: A license will not be issued if the background check has not been cleared.

4. Take the Exam

PearsonVUE, a testing service company, administers license examinations. Once your application has been received, processed and accepted, you will be sent a notice with instructions for scheduling the exam and obtaining a copy of the exam Candidate Handbook. DO NOT attempt to register for the exam without first receiving notification from TREC.

Note: If you fail the exam three times, additional education will be necessary.

5. Find a Sponsor

After meeting the above requirements, you will be issued an inactive license. You need to be sponsored by an active Texas licensed broker to work. You can complete a sponsorship request using TREC's Online Licensing Services. Once the broker has accepted your request, your active license will be issued, and you can work as a Sales Agent. You are not authorized to perform any act for which a real estate license is required until an ACTIVE Texas Real Estate Commission license is in the possession of your sponsoring broker.

TREC Contact Information

Mailing address:

Texas Real Estate Commission
P. O. Box 12188
Austin, TX 78711-2188

Website:

www.trec.texas.gov

Phone number:

(512) 936-3001

Fax number:

(512) 936-3863

Email address:

information@trec.texas.gov

Statement of Equal Opportunity: No person shall be excluded from participation in, denied the benefits of, or be subject to discrimination under any program or activity sponsored or conducted by South Texas Community College on the basis of race, color, national origin, religion, sex, age, veteran status, or disability. Individuals with disabilities requiring assistance should contact our disABILITY Support Services at 872-2006.

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The following pre-license required core courses are offered at STC through Continuing, Professional, and Workforce Education:

Principles of Real Estate 1 **Course Subject: RELE 1002** **30 hours** **\$210.00**

Text: Modern Real Estate Practice in Texas, 18th Edition, ISBN: 9781475463767, ebook: 9781475463774

This 30-hour course is an overview of licensing as a real estate broker and salesperson, ethics of practice, titles to and conveyance of real estate, legal descriptions, law of agency, deeds, encumbrances and liens, distinctions between personal and real property, contracts, appraisal, finance and regulations, closing procedures, and real estate mathematics. Also includes federal, state, and local laws relating to housing discrimination, housing credit discrimination, and community reinvestment.

Principles of Real Estate 2 **Course Subject: RELE 1039** **30 Hours** **\$210.00**

Text: same as Principles 1

This 30-hour course is a continuation of objectives covered in Principles of Real Estate 1. Principles of Real Estate I is Not a prerequisite for taking Principles of Real Estate 2.

Real Estate Law of Contracts **Course Subject: RELE 1012** **30 Hours** **\$210.00**

Text: Texas Law of Contracts, 4th Edition ISBN: 9781078825092, ebook: 9781078825108

This 30-hour course shall include but not be limited to the elements of a contract, offer and acceptance, the statute of frauds, specific performance and remedies for breach, unauthorized practice of law, commission rules relating to use of adopted forms, and owner disclosure requirements. *It is highly recommended that students pass a Principles or Agency course BEFORE taking Law of Contracts.*

Law of Agency **Course Subject: RELE 2002** **30 Hours** **\$210.00**

Text: Texas Real Estate Agency, 9th Edition, ISBN: 9781475458145, ebook: 9781475484212

This 30-hour course is a study of law of agency including principal-agent and master-servant relationships, the authority of an agent, the termination of an agent's authority, the fiduciary and other duties of an agent, employment law, deceptive trade practices, listing or buying procedures, and the disclosure of an agency. The student will identify reasons for suspension or revocation of a real estate license; illustrate ways in which agency relationships can be created and terminated; describe the judiciary relationship that exists between an agent and his principal; discuss the Deceptive Trade Practices Act as it affects the real estate agent and the duties and obligations of the client, customer, and agent; distinguish between dual agency and intermediary relationships; and explain the mandatory Sellers Disclosure of Property Condition form.

Real Estate Finance **Course Subject: RELE 1020** **30 Hours** **\$210.00**

Text: Essentials of Real Estate Finance, 15th Edition, ISBN: 9781475462074, ebook: 9781475462081

This 30-hour course includes an overview of the U.S. monetary system, primary and secondary money markets, sources of mortgage loans, federal government programs, loan applications, processes and procedures, closing costs, alternative instruments, laws affecting mortgage lending, and the State Housing Agency. The student will discuss various types of financing with clients and customers; explain the function of the primary and secondary money markets; list the types of lenders and explain the types of loans they provide; qualify the buyer and the property using lender guidelines; and calculate net sheets for both parties in a real estate transaction.

Real Estate Promulgated Contracts **Course Subject: 1C3 4051** **30 Hours** **\$210.00**

Text: Texas Promulgated Contracts, 4th Edition update, ISBN: 9781078823623, ebook: 9781078819695

This 30-hour course includes but not be limited to the unauthorized practice of law, broker-lawyer committee, current promulgated forms, commission rules governing use of forms, and case studies involving the use of forms.

Class dates, times, or locations are subject to change or may be rescheduled or cancelled based on enrollment or availability of instructors and classrooms. For a current schedule of course dates, please call us at (956) 872-3585. Schedules may also be picked up at the Continuing Education Office located at the STC Pecan Plaza, 2621 Pecan Boulevard in McAllen. Current schedules may also be faxed, mailed, or emailed to you upon request.

Textbooks are required on the first day of class and may be purchased at the STC Bookstore at 3201 W. Pecan in McAllen. The STC Bookstore usually closes at noon on Fridays and is closed weekends. Please call the Bookstore for current prices and Hours of operation, (956) 872-2075. Books are also available in electronic format at [Dearborn books site](#)

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