



A.A.S. in Business Management Marketing  
and Sales Management Specialization

to

B.A.T. in Technology Management  
**Pathway**

A.A.S. in Business Management Marketing and Sales Management Specialization					
	CTC Degree Requirements	Credits	Courses	STC Transfer Equivalent	STC Core/Degree Equivalent
1	HRPO 1311	3	HRPO 1311 Human Relations	HRPO 1311	Lower-Division Elective
2	ENGL 1301	3	ENGL 1301 Composition I	ENGL 1301	Communication (Core)
3	BUSI 1301	3	BUSI 1301 Business Principles	BUSI 1301	Lower-Division Elective
4	ITSC 1309 or BCIS 1305	3	ITSC 1309 Integrated Software Applications or BCIS 1305 Business Computer Applications	ITSC 1409 or BCIS 1305	Lower-Division Elective
5	Speech Elective	3	SPCH 1315 Public Speaking or SPCH 1318 Interpersonal Communication or SPCH 1321 Business and Professional Communication	SPCH 1315 or SPCH 1318 or SPCH 1321	Component Area Option (Core)
6	Mathematics Elective	3	MATH 1314 College Algebra or MATH 1414 College Algebra or MATH 1332 Contemporary Mathematics or MATH 1342 Elementary Statistics	MATH 1414 or MATH 1414 or MATH 1332 or MATH 1442	Mathematics (Core)
7	MRKG 1311	3	MRKG 1311 Principles of Marketing	MRKG 1311	Lower-Division Elective
8	BMGT 1325	3	BMGT 1325 Office Management	TRAN XXXX	Lower-Division Elective
9	MRKG 1302	3	MRKG 1302 Principles of Retailing	TRAN XXXX	Lower-Division Elective
10	Elective	3	BMGT 2370 Management Applications I or BMGT 2388 Internship or RELE 2388 Internship	TRAN XXXX	Lower-Division Elective
11	Economics Elective	3	ECON 2301 Principles of Macroeconomics or ECON 2302 Principles of Microeconomics	ECON 2301 or ECON 2302	Social & Behavioral Science (Core)
12	Humanities/Fine Arts Elective	3			Language, Philosophy & Culture or Creative Arts (Core)
13	Elective	3	BMGT/BUSI/BUSG/RELE/ACNT		Lower-Division Elective
14	Accounting Elective	3	ACCT 2301 Principles of Financial Accounting (Recommended) or ACNT 1303 Introduction to Accounting I	ACCT 2401 or ACNT 1303	Lower-Division Elective
15	Accounting Elective	3	ACCT 2302 Principles of Managerial Accounting or	ACCT 2402 or	Lower-Division Elective

			ACNT 1304 Introduction to Accounting II	ACNT 1304	
16	<b>Business Law Elective</b>	3	BUSG 2305 Business Law/Contracts <b>or</b> BUSI 2305 Business Law	TRAN XXXX <b>or</b> BUSI 2305	Lower-Division Elective
17	<b>MRKG 2333</b>	3	MRKG 2333 Principles of Selling	TRAN XXXX	Lower-Division Elective
18	<b>Elective</b>				
19	<b>Elective</b>	3	BMGT/BUSI/BUSG/RELE		
20	<b>Elective</b>	3	BMGT 2371 Management Applications I <b>or</b> BMGT 2389 Internship <b>or</b> RELE 2389 Internship	TRAN XXXX	Lower-Division Elective

**A.A.S. Business Management Marketing and Sales Management Specialization Total 60**

**Notes:**

- If the course number is listed as XXXX in the STC Transfer equivalent, that means that STC does not have a matching course number.
- If a course has a matching STC Core/Degree Equivalent, then it is being counted towards your degree at STC.
- Student may complete the core curriculum at Central Texas College and then transfer to STC.
- STC will accept up to 90 hours of transfer credit.

**Apply for Admission to South Texas College.**

***Transferring to South Texas College:***

1. Complete the Apply Texas application.
2. An official transcript from each institution previously attended must be submitted to the Enrollment Center.
3. All new transfer students who have been accepted will have their college transcripts evaluated and applied based on this Transfer Degree Map.
4. Credits for courses in which a passing grade of "C" or higher was earned may be transferred from any accredited college. Developmental or other non-degree credit courses are not transferable.

***Application Requirements:***

1. Demonstrate proficiency in state mandated general knowledge content through approved means; i.e., Texas Success Initiatives (TSI), with program specific exemptions accepted.
2. Applicants with prior college level coursework must have a minimum cumulative GPA of 2.5; Exceptions based on extenuating circumstances must be approved by the Dean for Math, Science, Information Technology & Bachelor Programs.

**If you have questions or need additional information, call (956)-872-7272.**

**B.A.T. in Technology Management**

	Course	Credits	Course	STC Core/Degree Equivalent
21	<b>Core Requirement</b>	3	HIST 1301 United States History I	American History (Core)
22	<b>Core Requirement</b>	1	See <a href="#">STC Core Curriculum</a>	Component Area Option (Core)
23	<b>Major Requirement</b>	3	HRPO 2301 Human Resources	Foundation Course
24	<b>Core Requirement</b>	3	ENGL 1302 Composition II – Rhetoric	Communication (Core)
25	<b>Core Requirement</b>	3	HIST 1302 United States History II	American History (Core)
26	<b>If needed, Major Requirement</b>	4	ACCT 2401 Principles of Financial Accounting	Foundation Course

27	Core Requirement	4	See <a href="#">STC Core Curriculum</a>	Life & Physical Science (Core)
28	Core Requirement	4	See <a href="#">STC Core Curriculum</a>	Life & Physical Science (Core)
29	Core Requirement	3	GOVT 2305 Federal Government	Political Science (Core)
30	Core Requirement	3	See <a href="#">STC Core Curriculum</a>	Creative Arts (Core)
31	Core Requirement	3	GOVT 2306 Texas Government	Political Science (Core)
32	Major Requirement	3	ECON 2302 Principles of Economics II – Micro	Foundation Course
33	Major Requirement	3	TMGT 3302 Business and Economics Statistics	Major Course
34	Major Requirement	3	TMGT 3305 Organizational Theory and Practice	Major Course
35	Major Requirement	3	TMGT 3310 Decision Making	Major Course
36	Major Requirement	3	TMGT 3336 Management and Law	Major Course
37	Major Requirement	3	TMGT 3338 Accounting for Managers	Major Course
38	Major Requirement	3	TMGT 4304 Safety and Risk Management	Major Course
39	Major Requirement	3	TMGT 4312 Resource Management	Major Course
40	Major Requirement	3	TMGT 4320 Organizational Design and Management Seminar	Major Course
41	Major Requirement	3	TMGT 4353 International Business Seminar	Major Course
42	Major Requirement	3	TMGT 4347 Capstone: Technology Management Practicum	Major Course

**B.A.T. Technology Management Degree Total 127**