



A.A.S. in Business Management Marketing
and Sale Management Specialization

to

B.A.S. in Organizational Leadership

Pathway

A.A.S. in Business Management Marketing and Sales Management Specialization					
	CTC Degree Requirements	Credits	Courses	STC Transfer Equivalent	STC Core/Degree Equivalent
1	HRPO 1311	3	HRPO 1311 Human Relations	HRPO 1311	Lower-Division Elective
2	ENGL 1301	3	ENGL 1301 Composition I	ENGL 1301	Communication (Core)
3	BUSI 1301	3	BUSI 1301 Business Principles	BUSI 1301	Foundation Course (Major)
4	ITSC 1309 or BCIS 1305	3	ITSC 1309 Integrated Software Applications or BCIS 1305 Business Computer Applications	ITSC 1409 or BCIS 1305	Lower-Division Elective
5	Speech Elective	3	SPCH 1315 Pubic Speaking or SPCH 1318 Interpersonal Communication or SPCH 1321 Business and Professional Communication	SPCH 1315 or SPCH 1318 or SPCH 1321	Component Area Option (Core)
6	Mathematics Elective	3	MATH 1314 College Algebra or MATH 1414 College Algebra or MATH 1332 Contemporary Mathematics or MATH 1342 Elementary Statistics	MATH 1414 or MATH 1414 or MATH 1332 or MATH 1442	Mathematics (Core)
7	MRKG 1311	3	MRKG 1311 Principles of Marketing	MRKG 1311	Lower-Division Elective
8	BMGT 1325	3	BMGT 1325 Office Management	TRAN XXXX	Lower-Division Elective
9	MRKG 1302	3	MRKG 1302 Principles of Retailing	TRAN XXXX	Lower-Division Elective
10	Elective	3	BMGT 2370 Management Applications I or BMGT 2388 Internship or RELE 2388 Internship	TRAN XXXX	Lower-Division Elective
11	Economics Elective	3	ECON 2301 Principles of Macroeconomics or ECON 2302 Principles of Microeconomics	ECON 2301 or ECON 2302	Social & Behavioral Science (Core)
12	Humanities/Fine Arts Elective	3			Language, Philosophy & Culture or Creative Arts (Core)
13	Elective	3	BMGT/BUSI/BUSG/RELE/ACNT		Lower-Division Elective
14	Accounting Elective	3	ACCT 2301 Principles of Financial Accounting or ACNT 1303 Introduction to Accounting I	ACCT 2401 or ACNT 1303	Lower-Division Elective
15	Accounting Elective	3	ACCT 2302 Principles of Managerial Accounting or	ACCT 2402 or	

			ACNT 1304 Introduction to Accounting II	ACNT 1304
16	Business Law Elective	3	BUSG 2305 Business Law/Contracts or BUSI 2305 Business Law	TRAN XXXX or BUSI 2305
17	MRKG 2333	3	MRKG 2333 Principles of Selling	
18	Elective			
19	Elective	3	BMGT/BUSI/BUSG/RELE	
20	Elective	3	BMGT 2371 Management Applications I or BMGT 2389 Internship or RELE 2389 Internship	

A.A.S. Business Management Marketing and Sales Management Specialization Total 60

Notes:

- If the course number is listed as XXXX in the STC Transfer equivalent, that means that STC does not have a matching course number.
- If a course has a matching STC Core/Degree Equivalent, then it is being counted towards your degree at STC.
- Student may complete the core curriculum at Central Texas College and then transfer to STC.
- STC will accept up to 90 hours of transfer credit.

Apply for Admission to South Texas College.

Transferring to South Texas College:

1. Complete the Apply Texas application.
2. An official transcript from each institution previously attended must be submitted to the Enrollment Center.
3. All new transfer students who have been accepted will have their college transcripts evaluated and applied based on this Transfer Degree Map.
4. Credits for courses in which a passing grade of "C" or higher was earned may be transferred from any accredited college. Developmental or other non-degree credit courses are not transferable.

Application Requirements:

1. Demonstrate proficiency in state mandated general knowledge content through approved means; i.e., Texas Success Initiatives (TSI), with program specific exemptions accepted.
2. Applicants with prior college level coursework must have a minimum cumulative GPA of 2.5; Exceptions based on extenuating circumstances must be approved by the Dean for Math, Science, Information Technology & Bachelor Programs.

If you have questions or need additional information, call (956)-872-7272.

B.A.S. in Organizational Leadership

	Course	Credits	Course	STC Core/Degree Equivalent
23	Core Requirement	3	ENGL 1302 Composition II – Rhetoric	Communication (Core)
24	Core Requirement	4	PHYS 1415 Physical Science I	Life & Physical Science (Core)
25	Core Requirement	1	See STC Core Curriculum	Component Area Option (Core)
26	Core Requirement	3	HIST 1301 United States History I or HIST 2327 Mexican-American History I	American History (Core)
27	Core Requirement	4	PHYS 1417 Physical Science II	Life & Physical Science (Core)
29	Core Requirement	3	HIST 1302 United States History II or	American History (Core)

			HIST 2328 Mexican-American History II	
30	Core Requirement	3	GOVT 2305 Federal Government	Political Science (Core)
31	Core Requirement	3	GOVT 2306 Texas Government	Political Science (Core)
32	Major Requirement	4	SPAN 1411 Beginning Spanish I for Non-Spanish Speakers	Required Lower-Division Elective
33	Major Requirement	4	SPAN 1412 Beginning Spanish II for Non-Spanish Speakers	Required Lower-Division Course
34	Major Requirement	3	BMGT 1301 Supervision	Foundation Course
35	Major Requirement	3	BUSG 1303 Principles of Finance	Foundation Course
36	Major Requirement	3	HRPO 2301 Human Resources Management	Foundation Course
37	Core Requirement	3	See STC Core Curriculum	Language, Philosophy & Culture or Creative Arts
38	Major Requirement	3	HRPO 2307 Organizational Behavior	Foundation Course
39	Major Requirement	3	ORGL 3311 Issues in Organizational Leadership	Major Course
40	Major Requirement	3	ORGL 3321 Data Driven-Decision Making II	Major Course
41	Major Requirement	3	ORGL 3322 Behavior/Ethics/Leadership I	Major Course
42	Major Requirement	3	ORGL 3331 Data Driver Decision Making II	Major Course
43	Major Requirement	3	ORGL 3332 Behavior/Ethics/Leadership II	Major Course
44	Major Requirement	3	ORGL 4341 Management Theory I	Major Course
45	Major Requirement	3	ORGL 4342 Organizational Change	Major Course
46	Major Requirement	3	ORGL 4351 Management Theory II	Major Course
47	Major Requirement	3	ORGL 4352 Capstone I	Major Course
48	Major Requirement	3	ORGL 4361 Capstone II	Major Course

B.A.S. Organizational Leadership Degree Total 137