

Institutional Awards

Business Administration Department

Apply for an Institutional Award at South Texas College

What is an Institutional Award?

Institutional Award curriculum is designed to:

1. Update and expand the skills of individuals already in the related work field
2. Provide marketable skills to those who are considering entering an industry
3. Introduce students to curriculum in fields of study that can lead to certificates,

Benefits of Institutional Awards

1. Open Enrollment
2. Begin coursework prior to completion of TSI exams
3. Quick & Easy Registration Process
4. Courses apply toward certificate and AAS degrees

ACCOUNTING

- ACNT.1303 Intro to Accounting I
ACNT.1311 Intro To Computerized Accounting
ACNT.1329 Payroll & Business Tax Accounting
ACNT.1331 Federal Income Tax: Individual

IMPORT/EXPORT

- IBUS.1301 Principles of Exports
IBUS.1305 Intro to International Business
IBUS.2345 Import Customs Regulations I
IBUS.2371 Import Customs Regulations II

LOGISTICS

- LMGT.1319 Intro to Business Logistics
LMGT.1321 Principles of Materials Management
LMGT.1325 Warehouse & Dist. Center Management

MARKETING

- MRKG.1301 Customer Relationship Management
MRKG.1311 Principles of Marketing
MRKG.2333 Principles of Selling
MRKG.2349 Advertising & Sales Promotion

SMALL BUSINESS MANAGEMENT

- BMGT.1301 Supervision
ACNT.1301 Introduction to Accounting
ACNT.1329 Payroll & Business Tax Accounting
BUSG.2309 Small Business Management

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Application Process

1. **Select one of the Institutional Awards**
2. **Meet with the Program Chair to receive approval to register for the Institutional Award**
3. **Fill out the Institutional Award application for each student completing the required curriculum**
4. **Program Chair to verify completion and deliver awards**
5. **Schedule a day/time with Program Chair for a formal presentation of the Institutional Awards (5 or more students)**

